

SCCG NEWS

THE GAMBLING INDUSTRY'S



**CLASS OF
2026!**



SCCG

management

**THE GAMBLING
INDUSTRY'S GLOBAL
CONNECTOR**

sccgmanagement.com

SCCG Managed Services

OPERATIONAL EXCELLENCE FOR THE GAMING INDUSTRY



35+ YEARS OF GAMING EXPERTISE. BUILT INTO EVERY OPERATION.

SCCG Managed Services (SCCGMS) provides full-service operational management for iGaming, sports betting, and retail sportsbook operations. We help casinos and gaming operators streamline operations, optimize revenue, and maintain regulatory compliance.

CORE CAPABILITIES

- Day-to-day sportsbook, P2P, social gaming, and iGaming operations
- Risk, trading, and customer engagement oversight
- Regulatory compliance and licensing support
- KYC, anti-fraud, and AML measures
- Customer service, dispute resolution, and VIP management

SEAMLESS OPERATIONS & GROWTH

- Retail and online sportsbook management
- P2P and social gaming development, operations, compliance, and growth
- Player data security and regulatory adherence
- Customer acquisition, loyalty, marketing, and retention support

WHY SCCG MANAGED SERVICES

Expert-Led Management

Decades of experience across iGaming, sports betting, and casino operations.

Optimized Performance

Continuous evaluation and enhancement of operational success metrics.

Flexible & Scalable

Solutions adapt to client needs and support long-term growth and sustainability.

OPERATIONAL STANDARDS

- Innovation & adaptability
- Dedicated project management
- Rigorous quality assurance
- Structured client feedback & continuous improvement
- Direct access to operations leadership
- Regular training, workshops & certifications

READY TO STREAMLINE OPERATIONS AND SCALE WITH CONFIDENCE?

SCCG Management | Stephen A. Crystal | stephen.crystal@sccgmanagement.com

Welcome to SCCG Management's "20 in Their 20s" recognition program: a celebration of the brightest young minds shaping the future of the global gambling and gaming industry. This publication honors twenty extraordinary individuals, all under the age of thirty, who have already demonstrated remarkable vision, leadership, and impact across gaming advisory, technology, operations, and regulation.

SCCG Management is proud to spotlight the next generation of industry leaders. These nominees were selected through a rigorous review process, evaluated on professional achievement, innovation, and their contribution to the broader gaming ecosystem. From emerging markets to established jurisdictions, their work is redefining what leadership looks like in a rapidly evolving industry.



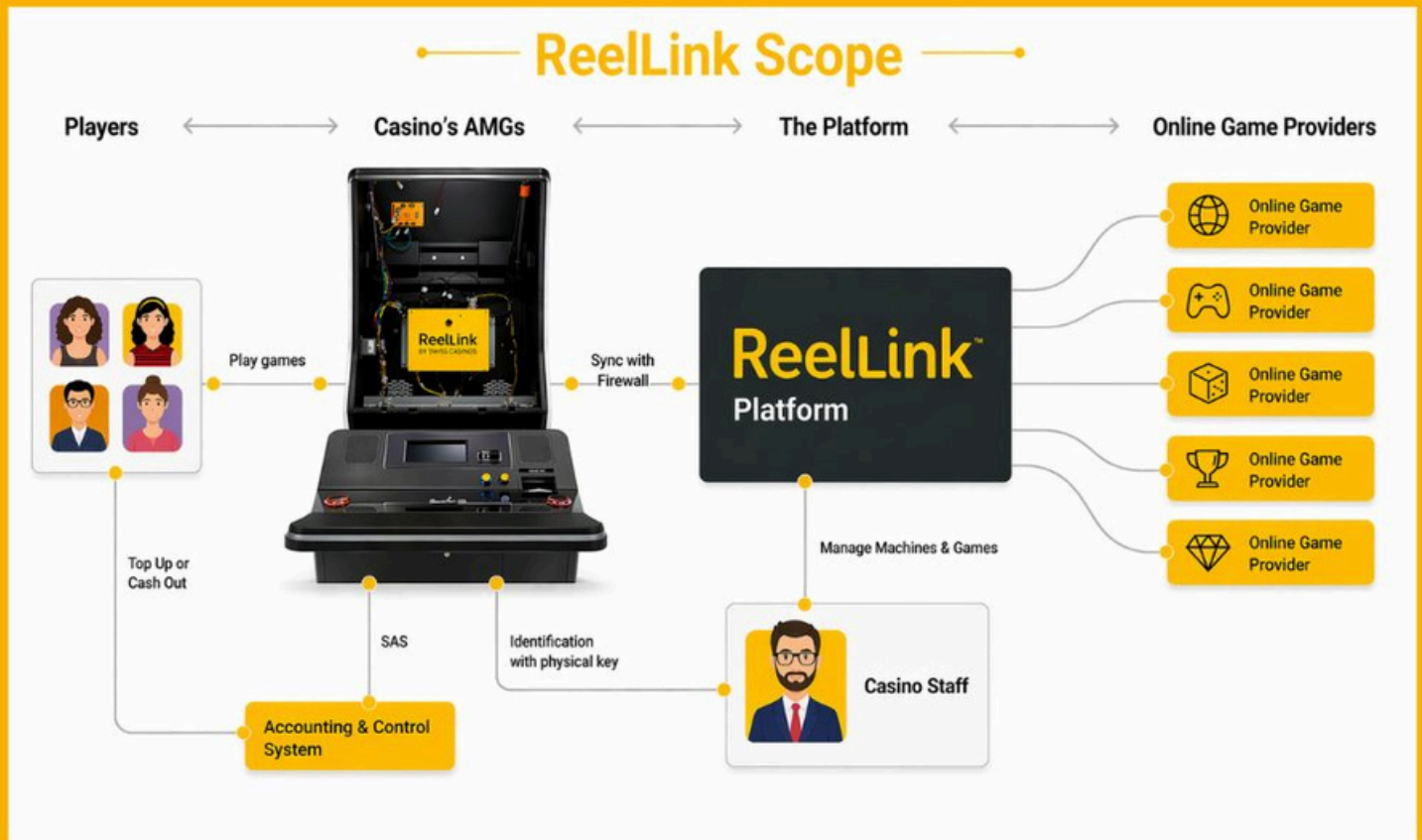
20 IN THEIR 20S

*"The people who deserve this recognition are usually the last to ask for it.
This class is proof that talent doesn't wait for permission to lead."
— Stephen Crystal, Founder & CEO, SCCG Management*

Each honoree profiled in the pages that follow represents not only personal excellence, but the collective promise of a generation ready to lead. We invite you to meet the 20 in Their 20s. Congratulations to all nominees and honorees.

ReelLink

BY SWISS CASINOS



Swissmade Software.



Built from Operators.



bmmtestlabs

For Operators.

Book a Demo now. www.reellink.com



20 in their 20's



Zander Patent

Associate Account Executive
Aristocrat Gaming



About Zander

Zander grew up in Chicago and graduated from Occidental College in 2024 with a degree in Politics. After beginning his career in payroll sales, he entered the gaming industry with Aristocrat Gaming as a Sales Cadet in August 2025, gaining broad exposure to the business before earning a promotion to Associate Account Executive. Now based in Fort Lauderdale, Florida, he works closely with casino properties throughout the South Florida market, building strong customer relationships and selling Aristocrat's robust gaming portfolio. Outside of work, he enjoys cooking, running, and exploring his new home in South Florida.

About Aristocrat Gaming

Aristocrat Gaming is a global leader in regulated land-based casino gaming, delivering innovative games, hardware, systems, and customer-focused solutions to operators worldwide. Operating in more than 300 gaming jurisdictions, Aristocrat Gaming combines creativity, technology, and deep industry expertise to create engaging player experiences and advance the future of casino gaming.



Natalia Caruso

Marketing and Events Lead
Gaming & Leisure



About Natalia

Natalia Caruso is a Marketing and Events lead at Gaming & Leisure, where she supports industry events, digital content, and executive engagement across the gaming and hospitality space. A marketing student at the University of Las Vegas, bringing fresh, next-generation perspectives to an evolving industry. Her work blends creative marketing with hands-on event operations and relationship-building. Focusing on creating meaningful experiences that connect people, brands, and the gaming community.

About Gaming & Leisure

Gaming & Leisure® (G&L) is a leading media and industry organization dedicated to the gaming and hospitality sectors. Through its magazine, events, podcasts, and executive community, G&L connects industry leaders and provides insight, education, and opportunities for collaboration. Reaching professionals across more than 90 countries, G&L brings together the people and ideas shaping the future of gaming and hospitality.





Scan to Visit The SCCG
Logistics Web Page



SCCG Logistics provides logistics and operational support to partners across gaming, entertainment, and high-growth businesses.



Use Cases

Fulfillment Planning for Campaigns and Promotions

We support fulfillment coordination for campaigns, multi-location distribution, timed delivery, and shipping schedules that require consistency.



Trade Shows, Activations, and On-Site Execution

We coordinate event logistics, vendor scheduling, and onsite execution support for teams that need the details handled—and delivery done right.



Time-Sensitive Freight & Expedited Shipping

When delivery deadlines are non-negotiable, SCCG Logistics coordinates time-critical transportation to ensure assets arrive exactly when needed. We manage carrier selection, routing, and delivery windows to prevent delays that disrupt launches, events, or operations.



Last-Mile Delivery with Strict Delivery Windows

For venues, properties, and event sites that operate on fixed delivery schedules, SCCG Logistics coordinates, last-mile transportation with precise timing and vendor accountability.



High-Value Equipment Transportation

Gaming equipment, technology hardware, and branded assets require secure handling and controlled transport. SCCG Logistics oversees carrier coordination, tracking and delivery confirmation for sensitive or high-value shipments.

Core Services

- ✓ Logistics & operational strategy
- ✓ Vendor sourcing and coordination
- ✓ Procurement and supply chain support
- ✓ Fulfillment and distribution planning
- ✓ On-site and event logistics support
- ✓ Process improvement and operational execution

Our Specialties

- ✓ Logistics Strategy
- ✓ Operations Management
- ✓ Supply Chain Coordination
- ✓ Procurement Support
- ✓ Vendor Management
- ✓ Fulfillment Planning
- ✓ Distribution Support
- ✓ Event Logistics
- ✓ Process Optimization
- ✓ SOP Development
- ✓ Cost Reduction
- ✓ Operational Execution

CALL US FOR MORE INFO



(702) 528 - 3513



alan.peters@sccgmanagement.com



www.sccgmanagement.com

20 in their 20's



Cade Baumgardner

Senior Manager of Slot Operations
Park MGM



About Cade

Cade is a casino operations leader based in Las Vegas, currently serving as Senior Manager of Slot Operations at Park MGM. He brings progressive experience leading large scale slot operations teams, including managers and guest service representatives. Cade has had the opportunity to make an impact at multiple MGM Resorts International properties, including New York-New York Hotel and Casino, The Cosmopolitan of Las Vegas, and Park MGM. His focus centers on operational efficiency, guest satisfaction, regulatory compliance, and team development.

About Park MGM

Park MGM is a distinctive resort on the Las Vegas Strip, offering a modern, smoke-free take on the traditional casino experience. Operated by MGM Resorts International, the property combines gaming, dining, entertainment, nightlife, and hospitality, including Dolby Live and a diverse culinary lineup. With its focus on design, guest experience, and entertainment, Park MGM brings a fresh perspective to Las Vegas resort life.

PARK MGM
LAS VEGAS



Sophie Paviour

Product Manager, ANZ
Aristocrat Gaming



About Sophie

Sophie has spent her entire career in the gaming and hospitality industries, starting as a Gaming Attendant in Clubs and Hotels before being selected for Aristocrat Gaming's Future Leaders Graduate Program. Today, as Product Manager, ANZ, she works closely with customers and cross-functionally with Sales, Studios, and Marketing to use market insights and data to better understand operator and player needs to shape the launch strategy for new products across Australia and New Zealand.

About Aristocrat

Aristocrat Gaming is a global leader in regulated land-based casino gaming, delivering innovative games, hardware, systems, and customer-focused solutions to operators worldwide. Operating in more than 300 gaming jurisdictions, Aristocrat Gaming combines creativity, technology, and deep industry expertise to create engaging player experiences and advance the future of casino gaming.

ARISTOCRAT GAMING

ChipVue: Real-Time Table Intelligence for the Modern Casino

The ChipVue Solution

99% +

Accuracy in Live Environments

AI-driven optical recognition captures every bet, including side bets, insurance, and splits, without human error



Zero Hardware Disruption

Works with existing casino chips and tables, requiring no RFID tags or overhead cameras.



20 Patented Technologies

A proven system in production for over 3 years, backed by extensive intellectual property and GLI certification.

Operational & Financial Impact

MAIN BET
11/11/2022, 12:47:48 PM



Type	Value	Count	Total
	\$5	2	\$10
	\$25	2	\$50
	\$100	2	\$200
	\$500	0	\$0
	\$1000	0	\$0

Total: **\$260** Theo: **\$29**



Real-Time Floor Optimization

The Table management Platform provides both floor-level and pit-level operational views, allowing users to click on any table to access live activity feeds, historical performance, and detailed analytics.

BLACKJACK

Player	Balance	Bankroll	Winnings	Losses	Net
Player 1	\$100	\$100	\$10	\$10	\$0
Player 2	\$200	\$200	\$20	\$20	\$0
Player 3	\$300	\$300	\$30	\$30	\$0
Player 4	\$400	\$400	\$40	\$40	\$0
Player 5	\$500	\$500	\$50	\$50	\$0

Precision Player Marketing

Track both carded and non-carded players to reward loyalty accurately and significantly reduce comp leakage.



Advantage Play Detection

Automated alerts identify unusual betting patterns and advantage play the moment they occur on the table.

20 in their 20's



➔ Alexander Oles Financial Analyst Fontainebleau Las Vegas



About Alexander

Alex Oles is a Las Vegas-based casino finance professional and entrepreneur focused on the intersection of gaming, technology, and analytics. He serves as a Financial Analyst in Casino Corporate Finance at Fontainebleau Las Vegas and is the Founder & CEO of Cortiq, an AI startup developing real-time analytics for casino table games. Drawing on experience across casino finance, operations, and marketing, Alex is passionate about using data and emerging technology to modernize casino decision-making.

A graduate of the UNLV Harrah College of Hospitality, Alex studied Hospitality Management and Global Entrepreneurship. While at UNLV, he served as a Peer Advisor and advocate for the College, mentoring students and supporting the hospitality community. He was also awarded more than \$10,000 in academic scholarships and remains committed to supporting the next generation of hospitality and gaming professionals.

About Fontainebleau Las Vegas

Fontainebleau Las Vegas is a luxury resort on the Las Vegas Strip, combining sophisticated gaming, hospitality, dining, entertainment, nightlife, and wellness. Featuring more than 3,600 rooms and suites and a 150,000-square-foot casino, the property brings the iconic Fontainebleau brand to Las Vegas with a focus on elevated design, exceptional service, and memorable guest experiences.



➔ Jackson Stoeber Associate Account Executive Aristocrat Technologies, Inc.



About Jackson

After graduating from the University of Nevada, Reno in 2022, Jackson traveled throughout Australia before starting his career in the gaming industry with an internship on Aristocrat's Sales team in Sydney. He later joined Aristocrat's Operations team in Las Vegas, where he supported corporate accounts before transitioning into his current role on the Sales team as an Associate Account Executive. Having worked for Aristocrat across two continents, he credits the people, along with his passion for the product, as the best part of the job, and is excited to see where the industry goes next.

About Aristocrat Technologies

Aristocrat Technologies designs, manufactures, and distributes electronic gaming machines, casino management systems, and digital gaming content, operating as a subsidiary of Aristocrat Leisure Limited. Its business spans Aristocrat Gaming's slot machines and management software, Pixel United's mobile social casino games, and Aristocrat Interactive's online real-money gaming and sports betting.





DOMINATING THE GAME

DATA. PROBABILITY. SMARTER DECISIONS.

THE SPORTS DECISION INTELLIGENCE LAYER.

Live product. Multi-sport. Subscription revenue. Entering the strongest sports calendar window with early acquisition signals accelerating before scaled spend.

THE PRODUCT IS BUILT. THIS ROUND SCALES THE MOMENT.

LIVE PRODUCT

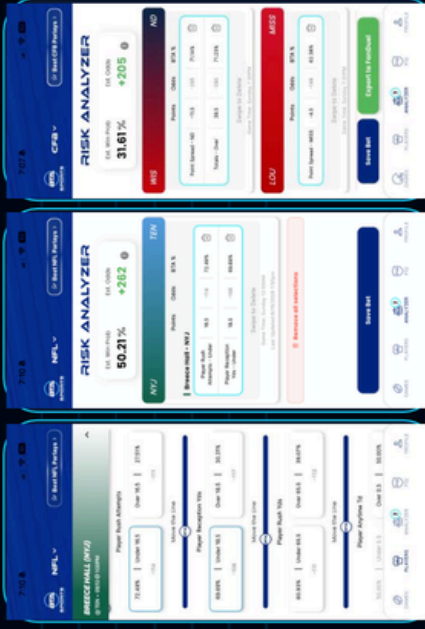
MULTI-SPORT

PATENT-PENDING

B2C REVENUE

Not a sportsbook. BTA does not accept deposits, process wagers or set lines.

LIVE PRODUCTION SCREENS



82.8M

U.S. adults participated in fantasy sports or sports betting

31%

of U.S. adults participated in the prior 12 months

25%

already use AI tools to help inform sports decisions

\$16.96B

2025 U.S. commercial sports-betting revenue

INVESTMENT THESIS

A new layer before the transaction.

CONSUMER WEDGE →
INFRASTRUCTURE

The app validates reusable probability and risk infrastructure.

ONE ENGINE, FOUR
PRODUCTS.

Game Analyzer, Props, Risk
Analyzer and Fantasy IQ on one
core layer.

YEAR-ROUND SPORTS
CALENDAR

NFL + CFB live, MLB, soccer, NBA
and NHL broaden frequency and
retention.

FUNDING SCALE, NOT
SIDEWAYS

This round accelerates acquisition,
product data depth and enterprise
pilots.

TRACTION: THE INFLECTION IS HAPPENING NOW.

RevenueCat as of Sept. 5th

3.3x

AUG NEW TRIALS

153 vs 47 in July • +226% MoM

10.3x

SEP 1-5 NEW TRIALS

93 vs 9 in Aug 1-5

+145%

ACTIVE TRIALS

60 Jul 31 → 147 Sep 5

+67%

MRR

\$1.06K Jul 31 → \$1.78K Aug 31

2.35x

Q2 GROSS REVENUE

\$3.63K Q2 vs \$1.56K Q1

+23%

PAID SUBSCRIPTIONS

88 Jul 31 → 108 Aug 31

93 TRIALS IN 5 DAYS • 61% OF AUGUST'S ENTIRE TRIAL VOLUME • BEFORE SCALED ACQUISITION

WHY NOW

NFL + CFB LIVE • NBA + NHL NEXT

Capital lands into the strongest sports calendar window — with product and distribution already built.

THE ROUND

Scale acquisition • Product & data infrastructure • Enterprise/API pilots

RAISING \$2M



Tyler Fox
Founder & CEO • tyler@btasports.io

Nick Schell
Founder & President • nick@btasports.io

btasports.io



SCAN TO VIEW
PLATFORM DEMO

DATA. DISCIPLINE.
A SMARTER EDGE.
CONFIDENTIAL • SEPTEMBER 2026

THE PRODUCT: ONE CONNECTED SYSTEM

Probability → scenario testing → risk / exposure → user decision.

GA

GAME ANALYZER

Win probability, alternate lines
and market gaps.

PP

PLAYER PROPS

Player-level probabilities and
prop scenarios.

RA

RISK ANALYZER

Combined probability,
exposure and multi-leg risk.

FIQ

FANTASY IQ

DFS lineup optimization from
predictive distributions.

MARKET DATA → BTA PROBABILITY ENGINE → SCENARIO TESTING → RISK / EXPOSURE → USER DECISION

DEFENSIBILITY

- Patent-pending probability, risk, fantasy and scenario workflows
- Proprietary operating data and user-behavior feedback loops
- Multi-sport normalization across MLB, NFL, CFB, NBA, NHL and soccer
- Consumer validation de-risks enterprise and white-label expansion

BUSINESS MODEL

One engine. Multiple revenue paths.

B2C SUBSCRIPTIONS

Weekly / monthly / annual consumer
rev nubs.

ENTERPRISE APIs

Probability, risk and analytics feeds.

WHITE-LABEL

Embedded risk and fantasy modules.

DATA / MEDIA

Feeds, widgets, integrations and
market intelligence.

CREDIBILITY

CMU HENZ CAPSTONE APPROVED • SYRACUSE FALK • SCCG COMMERCIAL ENGAGEMENT

Live iOS + Android product with subscription revenue and strategic pathways already in motion.

20 in their 20's



JC Baldacchino

Finance Associate
Altenar



About JC

JC Baldacchino is a Finance Associate at Altenar, a sportsbook software provider in the sports betting industry. Throughout her career, she has built broad, hands-on experience across accounting and finance, from its day-to-day foundations to the analytical and forward-looking work that supports business decisions. This journey has shaped her into a versatile finance professional who understands both the detail behind the numbers and the wider story they tell. Curious and driven by continuous growth, JC enjoys solving problems, finding smarter ways of working and using financial insights to make a meaningful impact.

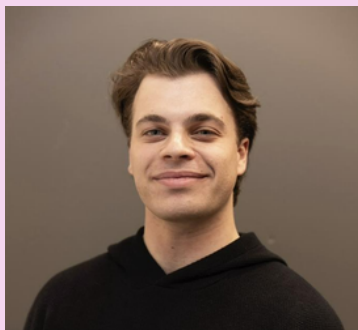
About Altenar

Altenar is a leading B2B iGaming software provider specializing in sportsbook technology and solutions for licensed operators. Founded in 2011, the company delivers flexible, scalable platforms across regulated markets worldwide, combining innovative technology with localized solutions and dedicated support. Altenar's focus on partnership, performance, and adaptability helps operators launch, grow, and compete in an evolving global gaming landscape.



Daniel Kaplan

Associate Manager of Casino Operations
BetMGM



About Daniel

As Associate Manager of Casino Operations at BetMGM, Daniel leads strategic partnerships with gaming suppliers and IP owners, managing major IP initiatives from initial partnership through launch. He plays a key role in BetMGM's industry-leading IP strategy, helping bring some of the biggest entertainment brands and properties to the online casino space. Beyond IP, Daniel oversees marketing initiatives, casino promotions and other strategic operational projects designed to drive growth and enhance the player experience. His work spans relationship management, deal strategy, cross-functional execution, and bringing high-profile initiatives from concept to market.

About BetMGM

BetMGM is a leading sports betting and online gaming company, combining MGM Resorts' iconic brand with Entain's technology and expertise. The company offers sports betting, online casino, and poker across regulated markets, delivering digital gaming experiences built around technology, entertainment, and player engagement. BetMGM continues to play a major role in shaping the growth of online gaming in North America.



POWERING INNOVATIVE GAMING TECHNOLOGY



Cafrino's Gaming Products, with a focus on Online Poker, U.S. based Cafrino Gaming has been providing Online Casino goes with tried & true technology for over a decade.



The Cafrino Gaming team is now bringing its proprietary Gaming Technology Platform to iCasinos worldwide.

With over 1.5 Million online players, this technology has supported online gaming for brands such as WWE, Hustler Casino Online, SouthPoint Casino, CardPlayer Poker, and many others.

With a currency and brand agnostic approach, this technology can support any type of casino, from social free-to-play to RMG (Real Money Gaming) where legally permitted.

CAFRINOGAMING.COM

20 in their 20's



Chellyanne Cassar
Senior Live Casino Manager
Betsson Group



About Chellyanne

Chellyanne Cassar is Senior Live Casino Manager at Betsson Group, where she oversees the commercial performance and operational management of the Group's Live Casino product. Throughout her career, she has developed a strong focus on people leadership, stakeholder management, and operational excellence, while driving innovation aimed at continuously enhancing the player experience. Chellyanne is passionate about the continued innovation of Live Casino and has supported a number of unique initiatives, including industry-first branded Live Casino and RNG experiences developed in collaboration with globally recognised football clubs. She has also contributed to player engagement campaigns featuring celebrity appearances and supported large-scale marketing activations across stadium, television, and social media channels in collaboration with game providers. In 2025, Chellyanne was recognised as Young Leader of the Year at the Women in Gaming Diversity Awards.

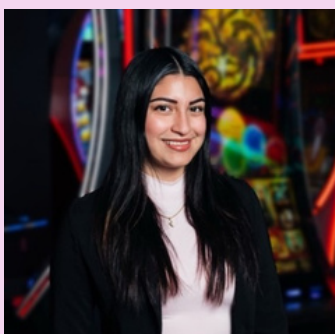
About Bettson Group

Betsson Group is a global sports betting and online gaming operator with a portfolio of leading brands, including Betsson, Betsafe, and NordicBet. Founded in 1963, the company combines proprietary technology, data, and local market expertise to deliver sportsbook, casino, and other digital gaming experiences across regulated markets worldwide. With a focus on customer experience, innovation, and responsible growth, Betsson continues to shape the evolution of the global iGaming industry.

betssongroup



Rachel Mori-Beltran
Financial Analyst
Aristocrat Gaming



About Rachel

Rachel is a Financial Analyst on the North America Commercial Finance team at Aristocrat Gaming, where she supports financial planning and data-driven business decision-making. She began her journey with the company as a Finance Intern while pursuing her BSBA in Finance at UNLV before joining Aristocrat full-time through its Graduate program. Prior to her current role, she worked in Global Supply Chain Demand Planning & Analytics, supporting forecasting and business planning. Rachel is pursuing an MBA with a focus in Information Systems at UNLV and holds a leadership role within HOLA, Aristocrat's Latinx employee impact group.

About Aristocrat Gaming

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ARISTOCRAT GAMING

Food Manufacturers: Using AutoQL for Competitive Pricing and Profitability

Chata.ai empowers food manufacturers to harness valuable data about consumer food preferences and purchasing habits to help improve product offerings, reduce waste, enhance quality control, and boost customer satisfaction.

Whether you're involved in food production, quality assurance, supply chain management, or research and development, Chata.ai enables anyone to analyze data from various sources - production records, customer feedback, suppliers, and cost factors - rapidly using self-service analytics.



Simple

Examine previously supplied SKUs to account for seasonality, market evolutions, and other influential trends.



Fast

Leverage analytics to monitor cost variations over time, ensuring agile pricing modifications.



Self-Service

Pinpoint SKUs with substantial margins and strategize to offer more competitive prices for them.

Now everyone can make data-informed decisions to enhance food manufacturing processes and product quality.



Product

Swiftly analyze production data to optimize product offerings, reduce waste, and adapt to consumer preferences.



Research & Development

Quickly analyze data, market trends, and consumer preferences to develop innovative products.



Supply Chain

Gain instant access to supply chain and logistics data, enabling efficient sourcing and production planning.



Operations

Streamline production processes and reduce waste by analyzing production records and quality control data.

Leading food manufacturers enhance their operations with NLP-driven self-service analytics.



20 in their 20's



Claiborne Ford

Guest Service Representative
Circa Resort & Casino



About Claiborne

Claiborne Ford is a gaming industry professional at Circa Resort & Casino in Las Vegas, where he is gaining hands-on experience in the casino environment. A graduate of the University of Nevada, Las Vegas, Claiborne has built his experience through internships and roles across the hospitality and gaming industry, including a summer at Circa Resort & Casino where he rotated through multiple departments with a focus on gaming. His early career has given him exposure to the many moving parts of casino operations while helping him build a strong network within the industry. Claiborne is focused on continuing to learn from those around him, expanding his experience, and building a long-term career in gaming.

About Circa Resort & Casino

Circa Resort & Casino is a modern, adults-only resort in the heart of Downtown Las Vegas, blending the energy and nostalgia of classic Vegas with a contemporary experience. The property features a two-level casino, world-class sportsbook, Stadium Swim, dining, entertainment, and 777 rooms and suites. With its bold design and focus on high-energy experiences, Circa is helping define a new era for Downtown Las Vegas.



Israel Cervantes

Manager of Marketing Operations
Aristocrat Gaming



About Israel

Israel is Manager of Marketing Operations for Global Regulated Marketing at Aristocrat. He entered the gaming industry from the casino floor, helping launch and lead the Resort Ambassador Program at The Cosmopolitan, overseeing a team of 30. He joined Aristocrat in 2024 through its Graduate program and sits on the Marketing Leadership Team as the first to hold the role, translating strategy into the operational systems that power a global marketing organization. He also serves on the leadership team of EPIC, Aristocrat's LGBTQIA+ employee impact group, and holds a BSBA in Human Resources from UNLV.

About Aristocrat

Aristocrat is a global leader in gaming technology and entertainment, recognized for creating innovative slot machines, digital games, and customer-driven solutions. With a commitment to creativity, excellence, and responsible gaming, Aristocrat serves operators and players worldwide by delivering cutting-edge experiences that set new industry standards. The company's mission is to bring joy to life through the power of play, combining innovation, reliability, and a forward-looking approach to gaming.





TECHNOLOGY



Smart, AI-driven technology solutions for the iGaming industry, built on the stack SCCG uses to run its own global advisory business.

LAUNCHED JULY 16, 2026

Where SCCG has spent three decades advising gaming companies on what to build, SCCG Technology now builds it. The division launches with a working portfolio, not a promise — proven on SCCG's own operation: automated content and newsletter systems reaching tens of thousands of industry professionals weekly, real-time market and odds data pipelines feeding its prediction-market ventures, and AI-assisted CRM and pipeline automation across 120+ active client engagements.



FIVE SERVICE LINES



Product Strategy and Build

Carrying a gaming concept from advisory whiteboard to working software. Rapid prototyping and delivery of new gaming products and ventures.



Data, Analytics, and Market Intelligence

Real-time odds and market data pipelines, prediction-market tooling, and BI dashboards that put operational truth in front of decision-makers daily.



Compliance-Aware AI Content and Marketing Systems

Automated content production, newsletter and campaign engines, and CRM automation built for a regulated industry. AI-assisted output is labeled and traceable, brand voice intact.



AI Operations and Automation

Workflow automation and applied AI across the back office — player-facing support, reporting, compliance prep, and operational plumbing.



Intelligent Web and Digital Platforms

Digital experiences that personalize by visitor role and region, structured for both traditional search and AI answer engines driving discovery.



WHY SCCG TECHNOLOGY

What separates SCCG Technology from a generalist agency or dev shop is the firm behind it — 30+ years inside the gaming industry, regulatory and commercial expertise across dozens of jurisdictions, and a global client network of operators, platforms, suppliers, and investors. The model is expert-governed and AI-accelerated: SCCG's people supply the industry judgment, the platform supplies the speed.

BY THE NUMBERS



35+

years of gaming industry advisory experience



120+

active client engagements worldwide



Offices across
North America, LATAM,
Europe, Africa, and Asia



5

integrated service lines



START THE CONVERSATION

Engagements begin with a working conversation rather than a discovery invoice. See the division's work in production today across SCCG's own platforms.



FOR INQUIRIES OR TO DISCUSS A PROJECT, CONTACT SCCG MANAGEMENT AT

[sccgmanagement.com](https://www.sccgmanagement.com)

or reach Stephen Crystal directly via WhatsApp:

<https://wa.me/17255025033>



A division of SCCG Management

IDEAS / DATA / TECHNOLOGY / RESULTS

20 in their 20's



Corey Kuramoto

Product Manager
Aristocrat Technologies, Inc.



About Corey

Corey is a Product Manager on the Gaming Operations team at Aristocrat, responsible for developing strategies to successfully deploy new leased games to the Class 3 market. His team works to ensure products are launched effectively, perform strongly and sustain momentum on casino floors nationwide. Corey's exposure to working with studios enables him to be a leased portfolio product expert, allowing him to double as a trainer for the sales team at tradeshows and customer events. His role at Aristocrat allows him to leverage his strengths leading interdepartmental initiatives that maintain and grow Aristocrat's strong lease footprint in the market.

Aristocrat Technologies, Inc.

About Aristocrat Technologies

Aristocrat Technologies designs, manufactures, and distributes electronic gaming machines, casino management systems, and digital gaming content, operating as a subsidiary of Aristocrat Leisure Limited. Its business spans Aristocrat Gaming's slot machines and management software, Pixel United's mobile social casino games, and Aristocrat Interactive's online real-money gaming and sports betting.



Hannah Slattery

Project Manager
IGT



About Hannah

Hannah Slattery is a Project Manager at IGT, where she helps bring projects from planning to execution within the global gaming technology company. A graduate of UNLV's Lee Business School, Hannah has built her career in the gaming industry while developing experience in coordinating teams, managing priorities, and navigating the complexities of a fast-moving business. Her role gives her a unique perspective on the collaboration and attention to detail required to turn ideas into successful outcomes. Hannah is focused on continuing to grow as a project leader while contributing to the innovation and advancement of the gaming industry.

About IGT

IGT is a global leader in gaming technology, delivering innovative games, systems, and digital solutions to regulated gaming operators worldwide. With a portfolio spanning casino gaming, sports betting, and digital gaming, IGT combines technology, player insights, and industry expertise to create engaging experiences and help operators drive growth.



5+ Years as an Industry Leading Processing Partner

Processing made **simple**, fearless, and built to scale.

Beyond Bancard specializes in bespoke high-risk merchant processing and omni-channel payment infrastructure. We remove friction, eliminate account holds, and empower modern merchants with the stability and tools they need to flourish.

98%

Approval Rating

Same Day

Accelerated Funding

5+ Yrs

Proven Expertise

24/7

Dedicated Concierge

Checkout Ecosystem Preview ✓ Instant Auth

 **Credit Card**
Fast Tokenized

 **Digital Wallet**
Apple / Google

CARDHOLDER NAME
Alexander Hayes

CARD NUMBER
..... 4291

EXPIRES / CVV
08/28 ...

Total Transaction Amount
\$249.00 USD

Processed ✓

✓ PCI-DSS Level 1 Compliant 256-Bit SSL Encrypted



Streamlined Financial Automation

Effortlessly dispatch branded electronic invoices, trigger automated recurring billing schedules, and manage chargeback defense from a single unified hub.



Eco-Conscious Digital Operations

Ditch expensive paper, toner, and mailing delays. Modern digital e-receipts and paperless contracts save overhead while elevating your green footprint.



High-Converting Checkout Flow

Deliver seamless 1-click tokenized checkouts online and swift contactless terminal taps in-store, lifting cart checkout rates by up to 28%.

WHY TOP HIGH-RISK MERCHANTS CHOOSE BEYOND BANCARD

- ✓ Simple 5-Minute Application
- ✓ Seamless Cart & POS Integration
- ✓ Competitive Interchange+ Rates
- ✓ Multi-Currency Global Settlements
- ✓ Zero Setup or Hidden Surcharges
- ✓ Dedicated Merchant Account Rep

ELEVATE YOUR BUSINESS TODAY

Ready to experience seamless processing?

 (844) 365-3050 •  boarding@beyondbancard.com

 <https://beyondbancard.com/>

20 in their 20's



➔ Peyton Shaughnessy Account Executive Bluberi



About Peyton

Peyton Shaughnessy is an Account Executive at Bluberi, where she works closely with clients and partners across the gaming industry. With a background in marketing, digital strategy, and customer engagement, Peyton brings a creative and relationship-driven approach to her work. Her experience has given her insight into how strong partnerships and effective communication can help gaming companies grow. Peyton is focused on continuing to build her expertise while finding new ways to contribute to the continued evolution of the gaming industry.

About Bluberi

Bluberi is a gaming technology company focused on designing innovative slot machines and casino gaming content for the casino industry. Known for its creative game design and engaging player experiences, Bluberi combines cutting-edge technology with a focus on quality to deliver products that resonate with both operators and players.



➔ Benjamin Barbieri Strategic Account Manager Circa Resort & Casino



About Benjamin

Ben Barbieri is a Strategic Account Manager at Circa Resort & Casino, where he focuses on building relationships and driving strategic partnerships within the gaming and hospitality industry. A graduate of Cornell University's Nolan School of Hotel Administration, Ben has developed a diverse background across gaming and hospitality, with previous experience at MGM Resorts International, Marriott International, and Accor. His experience spans casino marketing, hotel operations, and customer engagement, giving him a well-rounded perspective on the gaming and hospitality landscape. Looking ahead, Ben is focused on growing strategic relationships, creating new opportunities, and continuing to build his career within the gaming industry.

About Circa Resort & Casino

Circa Resort & Casino is a modern, adults-only resort in the heart of Downtown Las Vegas, blending the energy and nostalgia of classic Vegas with a contemporary experience. The property features a two-level casino, world-class sportsbook, Stadium Swim, dining, entertainment, and 777 rooms and suites. With its bold design and focus on high-energy experiences, Circa is helping define a new era for Downtown Las Vegas.





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Lazarus Crystal represents the convergence of two powerhouses in gaming: Lazarus Legal, an international law firm with over 50 years of experience in gaming and regulatory matters, and SCCG Management, a global consulting leader with more than 30 years in iGaming, sports betting, and casino advisory.



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years of combined
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(Lazarus Legal)



30+

years of gaming
advisory experience
(SCCG Management)



Multi-jurisdictional
reach across
gaming markets

20 in their 20's



Lucy Kerr

Business Development Representative
Betty



About Lucy

Lucy is a Business Development Representative at Betty, where she focuses on strategic growth, market expansion, and M&A within the regulated gaming industry. Her work includes evaluating acquisition opportunities and developing partnerships that expand Betty's footprint. Lucy is passionate about creating meaningful change and pursuing growth that extends beyond the business, including Betty's recent expansion into charitable gaming. Looking ahead, Lucy is focused on identifying new opportunities that drive growth, innovation, and positive impact across the gaming industry.

About Betty

Betty is an online gaming operator focused on creating a simple, player-friendly experience for slot enthusiasts. Offering thousands of games, rewards, and fast withdrawals, Betty combines technology with a strong focus on customer experience and responsible gaming. In Ontario, Betty also supports local communities through its charitable gaming model, connecting online gaming revenue with funding for charities across the province.



Nicholas Wagner

Casino Marketing Manager
The Cosmopolitan of Las Vegas



About Nicholas

Nick is the Casino Marketing Manager at The Cosmopolitan of Las Vegas, where he supports casino marketing strategy, reporting, financial analysis, and a high-performing casino host team. A graduate of Penn State's School of Hospitality Management, Nick began his Las Vegas career through MGM Resorts' Management Associate Program and has since played a role in The Cosmopolitan's integration into the MGM Rewards family.

About The Cosmopolitan of Las Vegas

The Cosmopolitan of Las Vegas is a luxury resort and casino on the Las Vegas Strip known for its modern design, residential-style accommodations, and private terraces with sweeping city views. The property offers a 100,000-square-foot casino alongside acclaimed dining, nightlife, entertainment, pools, and wellness experiences. Now part of MGM Resorts, The Cosmopolitan continues to bring a distinctive, contemporary energy to the Las Vegas Strip.



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Class II system ready for submission early 2025.



Founders

Alex Cohen – COO and Co-founder. Before co-founding Kalamba in 2016 he worked at IGT, working on Wolf Run among many other top-performing real money and social games.

Steve Cutler – CEO & Co-Founder. Former COO and CSO of GameDesire and Head of Poker at Big 4 company Unibet with over 25 years' experience.

Talk to us

Get in touch with Alex at alex@kalambagames.com
w: kalambagames.com

20 in their 20's



Mateusz Mazur

Head of US, iGaming Express



About Mateusz

Mateusz Mazur covers what regulators do, and what operators do about it. He started out in sports journalism and has spent the last five years in gaming, now as Head of US at iGaming Express, reporting on betting regulation and market structure in the United States, the UK, and continental Europe. He works mainly from regulator filings, court dockets, and operator earnings. He holds a master's degree in business psychology with a specialization in marketing, which shows in how he reads operator strategy and promotional mechanics. He is based in Malta and works in English and Polish.

About iGaming Express

iGaming Express is an international news and analysis portal covering online gambling and sports betting. It reports on regulation, operator strategy, and market data across the United States, the United Kingdom, and Europe.

iGAMINGEXPRESS



Kovel Williams

Casino Host Services Specialist,
MGM Resorts International



About Kovel

Kovel is a hospitality professional with experience across casino marketing, guest services, hotel operations, and gaming in the Las Vegas market. Currently a Casino Host Services Specialist at Bellagio Las Vegas, Kovel supports Casino Marketing operations and delivers exceptional service to VIP guests and casino patrons. A UNLV graduate with a degree in Hospitality Management, Kovel is focused on continuing to grow within casino marketing and pursuing a leadership career in the global hospitality industry.

About MGM Resorts International

MGM Resorts International is a global hospitality and entertainment company operating world-class resorts, casinos, hotels, dining, and entertainment destinations. With a strong presence in Las Vegas and other major markets, MGM Resorts delivers premier experiences through its diverse portfolio of iconic properties and brands.



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