

A group comprised of gaming industry experts inside and outside SCCG Management, conducting independent, topical research on the casino gaming industry.





The Gambling Industry's Top "20 in their 20's" award is a recognition given to the top 20 individuals in the gaming industry under the age of 30, as handpicked by SCCG panel.





Offers turnkey technology and operational support to tribal and commercial operators for developing sports betting and iGaming offerings.



SCCG Weekly newsletter

Stay informed with our newsletter, featuring 10 expertly curated articles from gaming professionals worldwide. Join over 40k industry experts who rely on our insights, driving an average of 60k monthly clicks.



SCCG

Focuses on investing in innovative products platforms and solutions within iGaming and Sports Betting to drive growth and capitalize on emerging trends in the gaming



Client-Partner Categories

- · iGaming and Sports
- Fan Engagement
- · Tribes and Hospitality
- Sports Management • Responsible Gamina

- Esports

· iGaming Platforms,

- Content, and IP
- Sports Wagering
- Wagering Solutions

- Sports Data and Streaming
- Casino Hardware
- Professional Services

Meet Our Founder and CEO



Stephen A. Crystal has spent over 32 years in all aspects of the casino, gaming technology, iGaming, sportsbetting, Esports & sports entertainment industries.

About Stephen A. Crystal

From transforming tribal and riverboat gaming to owning iconic Las Vegas casinos and establishing the premier global advisory firm in the gambling industry, Stephen A. Crystal has pioneered gaming innovation over the past three decades. As the founder of SCCG Management, he has led \$3 billion in project finance, M&A, and gaming technology innovation. Stephen developed US operations for the UK's largest privately-held bookmaker, securing multi-million dollar deals with teams including the Bengals and Golden Knights, and established sports betting operations for tribal casinos. As expert in emerging markets, Stephen has traveled to over 100 countries to support the operations of over 120 client-partners.



Stephen Crystal's Contact

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The Gambling Industry's Global Connector



www.sccgmanagement.com



GAMING INDUSTRY EXPERTISE. **WORLDWIDE RESULTS**

SCCG Management is a leading advisory firm in the global gaming industry, dedicated to driving strategic growth and maximizing revenue for over 120 client-partners across diverse iGaming verticals. With offices in North America, Latin America, Africa, Asia, Europe, and Brazil, our team of seasoned industry executives leverages global relationships to enhance product distribution and seize new market opportunities. With over 30 years of experience, we specialize in navigating the complexities of tribal gaming, capitalizing on emerging markets, fostering igaming innovations, managing intellectual property, facilitating mergers and acquisitions, and advancing sports wagering and entertainment ventures.







Assisting in move from





Facilitating entry into markets such as Brazil, Latin America, Asia, and Africa



Globally driving revenue

through key regional relationships



Partnerships &

Identifying opportunities

and building relationships

Business Development

Implementing strategies

to scale up operations

Investment Building and nurturing strategic alliances



SCCG

Advisory Services

Market Access and

Facilitating market entry and establishing distribution channels







Identifying and partnering with the right vendors

iGaming Platforms, Content, and IP

Bee Fee LTD

BGAMING BGaming iGaming slot content



BF Games Gaming studio and content **Booming Games**













Crowdsourced casino reviews, advertising, and rewards













Greydot









WhiteLotto







BEST

Corporation Lottery, sports Betting, and iGaming Operator



Hollywood TV

Live game provider Jogo Global Mobile gaming

Junto Creations Game design studio



JOGOGLOBAL

Spade Gamina Asia online slot content



bookmakers and casinos Vegas Amusement Eletronic table games



World Wide Table Games Online and live table games Land Vegas

Casino game content

iGaming metaverse platform



VEGAS

PandaBet



Leading slots influencer Baum Games

Advanced multigame and



management systems White-Labeled arcade games BooRay!









Picklebet Online Esports betting platform



Esports affiliate Waqyu Games

WEB3 Blockchain gaming Gamer Wager Peer to peer Esports betting





Sports fan engagement solutions



Venue-based customer engagement



Riviera Sports Marketing Sports marketing agency





Sports Crew



Venue-driven event marketing



USA Sports Media

CLIENT-PARTNERS

Global Gaming Industry Leaders in Entertainment, Technology, and Innovation

iGaming and Sport Wagering Solutions

KINECTIFY.

IDnow
Identity verification solutions

Kinectify Responsible gaming solutions eWORDofMOUTH Cardless loyalty, referral, and

rewards system for casinos

Innovum Technologies Regulatory compliance Mediatroopers

MEDIA TROOPERS iGaming / Mobile affiliate Plan A Technologies Plan [Software and lead

digital transformation

Enrollment, authentication, identifications, KYC solutions Fandifi





AWARE

ID FANDIFI™

numb3rs

Web Dev for iGaming

Verano Ai Regulatory compliance solutions

numb3rs Payment processing solutions 13 Integrity

Sports Marketing / Fan Engagement

BHG BACKAL Backal Hospitality Group Hotel, restaurant, and venue management



GoldenWhale Al-powered data solutions for gaming

mkodo **NETACEA**

SYMPHEY

iGaming geolocation solutions

Symplify

Digital marketing solutions

Captain Up



WOLLIII 1





Mkodo Netacea

Cloud-based engagement and retention plataform

Stack Digital SEO / PPC agency for iGaming



Payment solutions for Brazil Comm100

Al customer support and engagement





Bot detection and management

Al and Machine Learning powered CRM

Shank Marketing



Gamification solutions for the gaming industry



Affiliate marketing solutions Connectika

Connectika

Comm100



Cloud-Based managed solutions



Signature Payments







FlexFantasy Fantasy Sports Platform

Skill based virtual horse racina

















metric G A M I N G Metric Gaming

Shazan for sports betting

Inside the Pocket Competitive sporting games SnapOdds

Losers League Where the Losers Always Win

ISI Race and Sports Reward and recruit your players













Thunder Fight Combat sports venue

race teams

Versus F.C.

Fan-driven MMA

MLP

Tribes and Hospitality

Major League Pickleball Pro Billiards Tour















Responsible Gaming



Better Change



Responsible gaming solutions

Hardware Solutions





Professional Services



































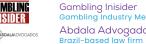








Consultancy





Software Development Services

















Sports Data and Streaming Technology

Bounty Sports

Micro betting solutions

Zed Run

ATHSTAT Sports data analysis ATHSTAT

ROLLING INSIGHTS

ROLLING INSIGHTS

Sports data feed

Data Sports Group



Global Sports Bet Network

Deuce of Diamonds

Odds pricing and analytics

Sports Management



American Cornhole League Cornhole sports league AUDL AUDL

American Ultimate Disc League Cincinatti Bengals



Auto racing media platform

Northwoods League







Marriott

C

CHUMASH

Mohegan Sun

Q Quinault Beach

CASINO RESORT

MAJOR LEAGU

Major League Rugby Professional rugby league

Marriott Corporation

Chumash Casino Resolt

Eastern Shawnee Tribe

Quinault Indian Nation

Quinault Beach Resort

Washington State

Osage Nation

Chowchilla Tribe

Santa Ynez, CA

Mohegan Sun

Uncasville, CT

Washington

Oklahoma









iGaming Media and Events



WhiteLotto ottery Software Solutions

Innovative HTML5 iGaming

Gaming platform solutions

Class II slots



Slot Zombie

Sportsbook and iGaming

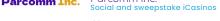


Greentube Pro / Bluebat

Social casino platform and studio











Esports affiliate media

Gaming, Esports consulting



British Columbia Lottery

Efangage



Sports & Gambling Media Outlet



BETFRED BetFred USA Sports SPORTS

Sports Wagering

BETSWAP

betsson group

13 BETTORFANTASY

 \triangleright +

INCENTIVE GAMES

SPARKET











INSIDE POCKET

SnapOdds



