



A group comprised of gaming industry experts inside and outside SCCG Management, conducting independent, topical research on the casino gaming industry.



Offers turnkey technology and operational support to tribal and commercial operators for developing sports betting and iGaming offerings.



Focuses on investing in innovative products platforms and solutions within iGaming and Sports Betting to drive growth and capitalize on emerging trends in the gaming industry.



20 IN THEIR 20'S

The Gambling Industry's Top "20 in their 20's" award is a recognition given to the top 20 individuals in the gaming industry under the age of 30, as hand-picked by SCCG panel.



SCCG Weekly newsletter

Stay informed with our newsletter, featuring 10 expertly curated articles from gaming professionals worldwide. Join over 40k industry experts who rely on our insights, driving an average of 60k monthly clicks.



Client-Partner Categories

- iGaming Platforms, Content, and IP
- Sports Wagering
- iGaming and Sports Wagering Solutions
- Lottery
- Fan Engagement
- Tribes and Hospitality
- Sports Data and Streaming
- Sports Management
- Responsible Gaming
- Casino Hardware
- Professional Services
- Esports

Meet Our Founder and CEO



Stephen A. Crystal has spent over 32 years in all aspects of the casino, gaming technology, iGaming, sportsbetting, Esports & sports entertainment industries.

About Stephen A. Crystal

From transforming tribal and riverboat gaming to owning iconic Las Vegas casinos and establishing the premier global advisory firm in the gambling industry, Stephen A. Crystal has pioneered gaming innovation over the past three decades. As the founder of SCCG Management, he has led \$3 billion in project finance, M&A, and gaming technology innovation. Stephen developed US operations for the UK's largest privately-held bookmaker, securing multi-million dollar deals with teams including the Bengals and Golden Knights, and established sports betting operations for tribal casinos. As expert in emerging markets, Stephen has traveled to over 100 countries to support the operations of over 120 client-partners.



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The Gambling Industry's Global Connector



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Scan to LEARN MORE ABOUT SCCG Management



www.sccgmanagement.com



GAMING INDUSTRY EXPERTISE, WORLDWIDE RESULTS

SCCG Management is a leading advisory firm in the global gaming industry, dedicated to driving strategic growth and maximizing revenue for over 120 client-partners across diverse iGaming verticals. With offices in North America, Latin America, Africa, Asia, Europe, and Brazil, our team of seasoned industry executives leverages global relationships to enhance product distribution and seize new market opportunities. With over 30 years of experience, we specialize in navigating the complexities of tribal gaming, capitalizing on emerging markets, fostering iGaming innovations, managing intellectual property, facilitating mergers and acquisitions, and advancing sports wagering and entertainment ventures.



iGaming Platforms, Content, and IP

B GAMING	B Gaming iGaming slot content	HV	Hollywood TV Live game provider
Bee Fee LTD	Bee Fee LTD Gaming platform solutions	JG	Jogo Global Mobile gaming platform
BF Games	BF Games Gaming studio and content	JUNTO	Junto Creations Game design studio
BOOMING GAMES	Booming Games Innovative HTML5 iGaming	PDX SLOTS	PDX Slots Regulated iGaming RGS
Elbet	Elbet Class II slots	Spadegaming	Spade Gaming Asia online slot content
FILS GAME	Fils Game Gaming solutions and development	spinmatic	Spinmatic Multi-platform software solutions for bookmakers and casinos
21STUD	21Stud Virtual No-Hit Blackjack	VEGAS AMUSEMENT	Vegas Amusement Electronic table games platform
Greentube Pro / Bluebat	Greentube Pro / Bluebat Social casino platform and studio	WWTG	World Wide Table Games Online and live table games
Winfellas	Winfellas Multiplayer iGaming technology	LAND VEGAS	Land Vegas iGaming metaverse platform
KAJOT GAMES	Kajot Games iGaming slot content	PANDA BET	PandaBet Casino game content
SLOT ZOMBIE	Slot Zombie Crowdsourced casino reviews, advertising, and rewards	LadyLuckHQ / Francine's Fortune	LadyLuckHQ / Francine's Fortune Leading slots influencer
mondogaming	Mondogaming Sportsbook and iGaming software solution	BAUM Games	Baum Games Advanced multigame and management systems
Parcomm Inc.	Parcomm Inc. Social and sweepstake iCasinos	PLAYSPARK	PlaySpark White-Labelled arcade games
ALGOPAN	Algopan Energy-saving gaming solutions	BooRay!	BooRay! The biggest gambling card game in sports and entertainment
Softlabs	Softlabs iGaming technology and solutions	BETCORE	Betcore (TVBet) iGaming and live TV game content

Esports Solutions

GG RECON	GG Recon Esports publisher	Picklebet	Picklebet Online Esports betting platform
ODDIN.GG	Oddin.GG Live Esports data API	PLAYERS BEST	Player's Best Esports affiliate
Greydot	Greydot Esports affiliate media	WAGYU GAMES	Wagyu Games WEB3 Blockchain gaming
J2M	J2M Gaming, Esports consulting	Gamer Wager	Gamer Wager Peer to peer Esports betting

Lottery

XITE HOLDINGS LTD / AZ	Xite Holdings LTD / AZ Alphabet lottery products and platforms	bccl	British Columbia Lottery Corporation Lottery, sports Betting, and iGaming Operator
WhiteLotto	WhiteLotto Lottery Software Solutions		

CLIENT-PARTNERS

Global Gaming Industry Leaders in Entertainment, Technology, and Innovation

iGaming and Sport Wagering Solutions

IDnow.	IDnow Identity verification solutions	mkodo	Mkodo iGaming geolocation solutions
KINECTIFY	Kinectify Responsible gaming solutions	NETACEA	Netacea Bot detection and management
eWORDofMOUTH	eWORDofMOUTH Cardless loyalty, referral, and rewards system for casinos	SYMPPLY	Symplyfy AI and Machine Learning powered CRM
INNOVUM TECHNOLOGIES	Innovum Technologies Regulatory compliance	SHANK MARKETING	Shank Marketing Digital marketing solutions
MEDIA TROOPERS	Mediatroopers iGaming / Mobile affiliate	signature PAYMENTS	Signature Payments Payment solutions
Plan A TECHNOLOGIES	Plan A Technologies Software and lead digital transformation	Captain Up	Captain Up Cloud-based engagement and retention platform
Aware Inc.	Aware Inc. Enrollment, authentication, identifications, KYC solutions	ZIQNI	Ziqni Gamification solutions for the gaming industry
FANDIFI™	Fandifi Fan engagement technology	Stack digital	Stack Digital SEO / PPC agency for iGaming
Promoteo IT	Promoteo IT Casino management solutions	WYN TA	Wynta Affiliate marketing solutions
WLC	WLC Web Dev for iGaming	Connectika	Connectika Payment solutions for Brazil
Verano.ai	Verano.ai Regulatory compliance solutions	Comm100	Comm100 AI customer support and engagement
numb3rs	numb3rs Payment processing solutions	MULTILOT	MultiLot Cloud-Based managed solutions
I3 Integrity	I3 Integrity Regulatory compliance services	Gridlogic	Gridlogic India iGaming technology solutions
GOLDEN WHALE PRODUCTIONS	GoldenWhale AI-powered data solutions for gaming	amplepool	AmplePool White-label loyalty rewards platform

Sports Marketing / Fan Engagement

BHG	Backal Hospitality Group Hotel, restaurant, and venue management	RSM	Riviera Sports Marketing Sports marketing agency
BetDecider	Bet Decider Sports betting website	SCORE NO SCORE	Score No Score Micro betting platform
yepp	Yepp Sports fan engagement solutions	Sports Crew	Sports Crew Venue-driven event marketing
FANGAGE	Efangage Venue-based customer engagement	USA Sports Media	USA Sports Media Sports & Gambling Media Outlet

Sports Wagering

BETFRED SPORTS	BetFred USA Sports Sports betting operator	metric GAMING	Metric Gaming Cloud-based sportsbook platform
BETSWAP	BetSwap Sports wager secondary market	INSIDE THE POCKET	Inside the Pocket Competitive sporting games
bettorlogic	Bettorlogic Data-driven sports marketing	SnapOdds	SnapOdds Shazan for sports betting
betsson group	Betsson Group Full-service gaming and iGaming	Losers League	Losers League Where the Losers Always Win
BETTORFANTASY	BettorFantasy Fantasy sports platform	ISI RACE & SPORTS	ISI Race and Sports Reward and recruit your players
INCENTIVE GAMES	Incentive Games Free-to-play games provider	GOLDEN RACE	Golden Race Virtual sports betting software and technology
SPARKET	Sparket Customizable pool-wagering	LOW6	Low6 Sports gamification
CLIQUE PICKS	Bounty Sports Daily fantasy sports platform	WAGER WIRE	Wager Wire Marketplace for sports bets
Grin Gaming	Clique Picks Social sports betting platform	TOUR TRADER PRO	Tour Trader Pro Sports exchange platform
Zed Run	Grin Gaming Micro betting solutions	SCRIMMAGE	Scrimmage Rewards program for sports bettors
BETA ZED	Zed Run Skill based virtual horse racing platform	INDIA NATIONAL TOTE	India National Tote Platform for online & course tote markets
FlexFantasy	FlexFantasy Fantasy Sports Platform	SSTrader	SSTrader Football prediction tools

Sports Data and Streaming Technology

ATHSTAT	ATHSTAT Sports data analysis	SPORTSSEAM	SportsSeam Visual data transformation
ROLLING INSIGHTS	Rolling Insights Sports data feed provider	PLAY CALLER	Play Caller Sports Micro-betting odds & platform
CISIS	Data Sports Group Sports data tools for media	roninsport.io	Ronin Sports TV guides for live sports
DEUCE OF DIAMONDS	Deuce of Diamonds Data analytics	ODDS AI	Odds AI Soccer odds provider
Odditt	Odditt Odds pricing and analytics	GROUNDLEVEL INSIGHTS	Groundlevel Insights Data-driven and actionable intelligence software
GSBN	GSBN Global Sports Bet Network		

Sports Management

7 Ball Run	7 Ball Run Patented cue sport
AUDL	American Cornhole League Cornhole sports league
AUDL	AUDL American Ultimate Disc League
Cincinnati Bengals	Cincinnati Bengals NFL team
Pillow Fight Championship	Pillow Fight Championship Professional pillow fighting League
Racing America	Racing America Auto racing media platform
MASL	MASL Major Arena Soccer League
Hendrick Motor Sports	Hendrick Motor Sports Pro auto racing
Northwoods League	Northwoods League Collegiate summer baseball
Race Team Alliance	Race Team Alliance Alliance of professional race teams
Versus F.C.	Versus F.C. Fan-driven MMA
Thunder Fight	Thunder Fight Combat sports venue
Major League Rugby	Major League Rugby Professional rugby league
MLP	MLP Major League Pickleball
PRO BILLIARDS TOUR	Pro Billiards Tour Professional billiards league

Tribes and Hospitality

Marriott	Marriott Corporation San Juan, PR
CHUMASH CASINO RESORT	Chumash Tribe California
Eastern Shawnee Tribe	Eastern Shawnee Tribe Oklahoma
Mohegan Sun	Mohegan Sun Uncasville, CT
Quinalt Indian Nation	Quinalt Indian Nation Washington
Quinalt Beach Resort	Quinalt Beach Resort Washington State
Osage Nation	Osage Nation Oklahoma
Tom's Watch Bar	Tom's Watch Bar The Ultimate Sports Bar Chain

Responsible Gaming

BETTER CHANGE	Better Change Responsible gaming services
KINECTIFY	Kinectify Advisory Responsible gaming solutions

Hardware Solutions

NEVATRONIX	Nevatronix Sports wagering hardware solutions
TOPAZ	Topaz Technology Group Signage and display technology
BLACK BOX INTELLIGENCE	Black Box Chip counting and player behavior insights
niopix	Niopix AI cameras for live-streaming casinos

Professional Services

SCCG	SCCG Managed Services Professional services
SCCG	SCCG Research Gaming industry research
SCCG	SCCG Compliance AML, KYC, Fraud Prevention
SCCG	SCCG Media Marketing, advertising and PR content
SCCG	SCCG Venture Fund I Investment
20 IN THEIR 20S	SCCG Top 20 in their 20's Gaming achievement award
GLOBE GAMING CONSULTANCY	Globe Gaming Global Gaming and Sports Consultancy
GAMBLING INSIDER	Gambling Insider Gambling Industry Media Outlet
ABDALA ADVOGADOS	Abdala Advogados Brazil-based law firm
ILG	iGaming Law Group - ILG iGaming Law Group
NEXT.io	NEXT.io iGaming Media and Events
blurify	Blurify Software Development Services